

# Full Cycle RPO Case Study: Supply Chain Solutions Company

A complete RPO solution for your business needs!

## At a glance

In 2021, following the onset of the COVID-19 pandemic, a world-leading provider of secure transportation and cash management services and ongoing Hire Velocity clients needed recruiting support as they were seeing some operational impacts because of staffing shortages across all their branches. Hire Velocity implemented a full-cycle RPO program to support the client's internal recruiting team. Hire Velocity sourced, screened, scheduled interviews on hiring manager calendars, extended job offers, and onboarded candidates.

## 2022 Key metrics



**61,986**  
candidates sourced



**1,895**  
completed interviews



**946**  
accepted offers



**650**  
positions filled

## CHALLENGES



Hire Velocity's client needed to quickly scale to fill M-5 Techs, Cash Processors, Vault Processors, Armed Cash Transport Guards, Non-CDL Drivers, CDL Drivers, Turret Guards, and a few leadership roles to support their branches as they were not able to process all the cash or complete their pick-up routes.

## SOLUTIONS



Assuming the role of the firm's internal recruiting team, Hire Velocity established a Full Cycle Recruitment Process Outsourcing (RPO) program to manage the firm's hiring lifecycle.



Workforce  
Planning



Sourcing  
Strategy



Interview &  
Selection



Offer  
Management



Onboarding  
Process

## RESULTS



### Results One

1 As a result of Hire Velocity's streamlined processes, 650 hires were made meeting the client's expectations. Over 61,986 candidates were processed and submitted, 3,714 interviews were scheduled, and 1,895 interviews were completed. Resulting in 1,107 extended offers and 946 accepted offers. After the offers, 872 candidates moved to the pre-employment stage and 677 candidates were hired, out of which 650 started their jobs.

### Results Two

2 Hire Velocity excelled at meeting the client's expectations and became the primary recruiting support for the company. As a result, the client began to downsize their internal recruiting support and relied on Hire Velocity's ability to fill their roles.

